

Long-term Loyalty and Partnership - Cradle to Grave!

The Challenge

On the 28th April 1988 Maziak won the race to supply **Whittlesey Engineering** with a new screw compressor. As a precision engineering company, air power was critical. For the next 28 years Maziak serviced the machine on a regular preventative maintenance schedule twice a year, for a total of 65 services, in line with manufacturer recommendations using genuine parts and oil.

Eventually, even with a diligent and responsible maintenance plan, wear and tear will be a factor and at the back end of 2015, after 53,000 hours of run-time, this compressor's time was finally up.

With all the service history and compressor usage statistics documented within Maziak's Service Management Software, Maziak had all the data they needed at their fingertips to recommend the right new machine.

Maziaks' Solution

To ensure no disruption to production during the necessary works, Maziak provided a temporary diesel mobile compressor until the replacement was installed. This was also a complimentary benefit of the Silver Service Level Agreement that **Whittlesey** had purchased from Maziak.

An HPC SM12 compressor was installed in place of the old unit. This provided like for like in terms of size but offered a significant number of benefits due to technological advances and innovation. In particular, the new compressor has an improved efficiency of 5%, providing savings and enhancements.

Results

The site experienced no downtime during these works and are looking forward to another 25 plus years of reliable, efficient compressed air supply in partnership with Maziak. From cradle to grave!

Client Testimonial

"Congratulations on 25 years of good service. Your staff are always helpful and willing to sort out queries which is why we have been a customer for the full 25 years!" **John Carter, Owner**

